STATE OF MINNESOTA



TIM WALZ **GOVERNOR**

NOTICE OF APPOINTMENT

Mary Gritzmacher

628 Park Avenue SE Pierz, MN 56364 County of Morrison Congressional District 8

Because of the special trust and confidence I have in your integrity, judgment, and ability, I have appointed and commissioned you to have and to hold the office of:

Public Member

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MINNESOTA RURAL FINANCE AUTHORITY NOV 1 5 2019

Effective: November 19, 2019

Term Expires: January 2, 2023

President of the Senate

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the State Capitol in the City of Saint Paul, November 14, 2019.



ve Pimm

Secretary of State

Reappointment

OFFICE OF THE MINNESOTA SECRETARY OF STATE **STEVE SIMON**

MARY GRITZMACHER

EDIT PROFILE

628 PARK AVE SE Pierz MN 56364 mgritzmacher@unitybanking.com (320) 468-2317

County: Morrison MN House: 09B US House District: 8

Race and Natural Origin: White or Caucasian

Political Party: No Party Preference

Gender: Female **Disabled:** No

Hispanic, Latino, or Spanish origin: No Answer

Veteran: No Answer

Applications

VIEW

Public Member
MN Rural Finance Authority
VIEW
Public Member
MN Rural Finance Authority
01/25/2019

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Current Appointments

MN Rural Finance Authority

Public Member
Past Term End
03/17/2015 - 01/07/2019
VIEW

≮BACK

EDIT

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MARY GRITZMACHER

628 Park Avenue Southeast, Pierz, MN 56364 | mgritzmacher@unitybanking.com | 320.468.0366

January 25, 2019

Appointing Authority
Minnesota Rural Finance Authority
C/O Office of the Minnesota Secretary of State
180 State Office Building
100 Reverend Doctor Martin Luther King, Junior Boulevard
St. Paul, MN 55155-1299

Dear Appointing Authority:

I want to express my interest in continuing to participate as a public member of the Rural Finance Authority Board. I found the last four years very rewarding and beneficial for our local community to be able to participate on the state level for the needs of the local farmers.

As a lifelong member of a farming community, I feel very strongly about the partnership between the RFA and banking. The programs available from RFA enable community banks to offer more flexible financing options to farmers. I believe these programs strengthen our communities by allowing our local farmers to keep their financing within their own communities. As a result, small farmers and their towns can stay strong and economically viable.

Here at Unity Bank, we have made great use of the RFA programs. In doing so, we have been able to offer our farmers financing that they ordinarily would not have access to. Therefore, we are able to assist our farmers with opportunities that would otherwise be out of reach if it were not for the RFA programs.

I believe that I would bring a unique perspective, due to my lifelong association with agriculture and thirty some years of banking and investment experience. Because I was born and raised on a farm, I understand the challenges faced by our farmers. As an agricultural lender, I can see first-hand how the benefits of RFA's programs have empowered our local farmers to grow and thrive. For these reasons, I would very much like to help shape and enhance the future of the RFA.

Thank you for your time and consideration.

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Sincerely,

NOV 1 5 2019

President of the Senate

Mary Gritzmacher

May K Digmache

MARY GRITZMACHER

628 Park Avenue Southeast, Pierz, MN 56364 | mgritzmacher@unitybanking.com | 320.468.0366

MARY & | UNITY BANK |

Agriculture has always been a part of my life, in one way or another. I was born and raised on a dairy and crop farm just southeast of Buckman, Minnesota. I took a different route by going into banking, but still kept my ties to the farm community by becoming an agricultural lender.

Here at Unity Bank, we strongly believe in making our communities stronger by utilizing any and all of the tools available to us. Partnering with both the Farm Service Agency and the Rural Finance Authority has allowed us to offer our farmers a wider variety of flexible financing options. Unity Bank currently has Farm Service Agency loans in its portfolio, for a total of \$25,810,389, along with Rural Finance Authority loans, for a total of \$6,205,755.

EXPERIENCE

ASSISTANT VICE PRESIDENT/RELATIONSHIP MANAGER UNITY BANK, PIERZ, MN

- FEBRUARY 2011 TO PRESENT
 - Manage \$22 million agricultural and commercial loan portfolioStrengthen relationships with customers by cross-selling bank products
 - Platform Representative for Unity Financial Services, LLC, a Cetera Investment Services program
 - Hold Series 6 license and 63 investment licenses
 - Licensed to sell accident & health, casualty, life, and property insurances
- Licensed to sell annuities and mutual/bond funds

FINANCIAL SERVICES INVESTMENT OFFICER II BANK OF THE WEST, LITTLE FALLS, MN FEBRUARY 2001 TO FEBRUARY 2011

- Managed agricultural, consumer, and commercial loan portfolio
- Opened new accounts and cross-sold bank products
- Generated new business through in-branch sales, outside calls, telemarketing, and targeted direct mailings
- As Platform Representative for BancWest Investments, sold mutual funds and annuities
- Assisted in the training of Financial Services Consultants and Representatives

AGENCY MANAGER COMMUNITY FIRST INSURANCE, LITTLE FALLS, MN OCTOBER 1997 TO FEBRUARY 2001

- Managed all aspects of agency, to include supervising staff
- Sold all types of personal and commercial lines of insurance
- Researched information and resolved any outstanding client transactions

BANK SECRETARY US BANK, LITTLE FALLS, MN DECEMBER 1985 TO OCTOBER 1997

- Prepared all monthly board reports
- Processed all levies and garnishment summons
- Prepared all real estate mortgage documents

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EDUCATION |

ST. CLOUD TECHNICAL COLLEGE ST. CLOUD, MN WORD PROCESSING DEGREE

CENTRAL LAKES COLLEGE BRAINERD, MN CLASSES TOWARD ASSOCIATE IN ARTS DEGREE

COMMUNITY INVOLVEMENT

BOARD MEMBER MINNESOTA DEPARTMENT OF AGRICULTURE - RURAL FINANCE

AUTHORITY BOARD

JANUARY 2015 TO PRESENT

The purpose of the Rural Finance Authority Board is to develop Minnesota's resources by offering low-interest loan programs to farmers for a wide variety of activities. We partner with local lenders to provide affordable credit to eligible farmers. Our programs allow local lenders to secure budget-friendly financing that might not otherwise be available to a growing operation.

BOARD MEMBER CITY OF PIERZ – ECONOMIC DEVELOPMENT AUTHORITY BOARD JANUARY 2012 TO PRESENT

The mission of the Economic Development Authority Board is to offer encouragement and financial support of economic development and redevelopment in our city. We believe that it is vital to the orderly development of the City of Pierz, and in the best interests of the health, safety, prosperity, and general welfare of its citizens.

Past BOARD MEMBER CITY OF PIERZ - PARK BOARD

JANUARY 2013 TO JANUARY 2017

The Park Board advises the City Council regarding the management of the Pierz Golf Course and Campground. As a destination for visitors, the golf course and campground both generate interest in and revenue for our city. We believe that proper guidance is essential for the golf course and campground to contribute to the economic viability of our community.

MEMBER MORRISON COUNTY UNITED WAY – ALLOCATIONS COMMITTEE JANUARY 2012 TO PRESENT

The Morrison County United Way and its partner agencies foster hope, vision, and local growth. Through the generosity of donations, we work to address the root causes of issues in an effort to strengthen our community. The Allocations Committee takes the business of managing donations seriously. A diligent and thoughtful allocation process ensures that the majority of donations go where they are intended—to people in need.

ADVISORY COUNCIL MEMBER PIERZ SCHOOL DISTRICT 484 – COMMUNITY EDUCATION ADVISORY COUNCIL

2004 TO PRESENT

The purpose and objective of the Community Education Advisory Council is to survey, recommend, and support educational, recreational, social, and cultural activities for individuals of all ages in the Pierz School District.

Past MEMBER CITY OF PIERZ - CITY COUNCIL

2002 TO 2006

NOV 1 5 2019

As a past member of the City Council, our priority was making our city a safe and affordable community for our families. We supported existing and potential new businesses alike, as well as local emergency services and utilities, in a collective effort to make our diesichnic where our children want to stay and raise their children.

MEMBER PIERZ CHRISTIAN WOMEN

1986 TO PRESENT

The Pierz Christian Women is a faith-based organization for local women, offering a supportive and encouraging community to both the faithful and the seeking.

MEMBER ST. JOSEPH'S CATHOLIC CHURCH, PIERZ MN 1986 TO PRESENT

VOLUNTEER | I volunteer as an election judge, because I believe in democracy and the power of the people. I feel it is my civic duty to do what I can to help our political system work accurately and efficiently.

REFERENCES | JONATHAN ALTHOFF DESIGNATED SUPERVISOR

CETERA INVESTMENT SERVICES, LLC

400 1st Street South, Suite 300, St. Cloud, MN 56301 | jon.althoff@ceterais.com | 320.656.4300

MICHELLE CARLSON BRANCH MANAGER/CHIEF COMPLIANCE OFFICER PINE COUNTRY BANK

172 Main Street, Bowlus, MN 56314 | michelle@pintcountrybank.com | 320.584.8282

PATRICK THIRY SENIOR VICE PRESIDENT/AGRICULTURAL CREDIT MANAGER **UNITY BANK**

1180 West 4th Street, Rush City, MN 55069 | pthiry@unitybanking.com | 320.358.3600

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