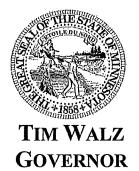
STATE OF MINNESOTA



RECEIVED

JAN 09 2019

President of the Senate

NOTICE OF APPOINTMENT

Myron Frans

658 Cedar Street St. Paul, MN 55155 County of Ramsey Congressional District 4

Because of the special trust and confidence I have in your integrity, judgment, and ability, I have appointed and commissioned you to have and to hold the office of:

COMMISSIONER

MINNESOTA MANAGEMENT AND BUDGET

Effective: January 7, 2019 Term Expires: January 2, 2023

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the State Capitol in the City of Saint Paul, January 7, 2019.

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Reappointment

Secretary of State

Govern



JAN 09 2019

Myron Frans, J.D.

1704 Humboldt Avenue South, Minneapolis, MN 55403 1612-619-9201 myronleefrans@gmail.com

EXECUTIVE SUMMARY

An Innovative, Visionary Senior Executive, Business Strategist, Financial/Operational, and Board Leader known for achieving continual exemplary results in the Government, Business, Education, and Legal arenas. Operations, Financial, Sales Management, and Legal Expertise, with the vision, initiative, and leadership tenacity to drive mission-critical initiatives in expansive, complex environments. Demonstrated success in State of Minnesota Executive Officer roles including Senior Advisor to the Governor, Chief Financial Officer; Chief Human Resources Officer (50,000 state employees); Chief Labor Negotiator overseeing collective bargaining for 9 unions; Controller; and Treasurer. Proven skill in building growth-oriented organizational cultures in diverse environments, and the resolve to attract, recruit, manage, and retain high performing, inclusive teams that execute with efficacy. An inspiring communicator, successful negotiator, and energizing leader who instills constituent and customer confidence, promotes internal and external business relationships, and leads organizations through transformations that enable the overall strategic plan. Garners a high level of credibility and respect among corporate, business, education, government, and non-profit leaders and their enterprises. Adaptive style and interpersonal skills to make a decisive impact in elevating process, performance and results, evolving business operations, and advancing the mission of the organization he represents.

EXPERTISE DEMONSTRATED

STATE OF MINNESOTA - ST. PAUL, MN

Commissioner, Minnesota Management and Budget (2015 to Present)

As the state's chief financial officer, treasurer, chief accounting officer, controller, chief human resource officer, and chief negotiator for collective bargaining on behalf of the state's nine employee bargaining units, I oversee enterprise resource planning for eight statewide systems including the core financial and human resource systems that allow state government to provide critical services to Minnesotans. I report directly to the Governor, serve as one of his senior legal and policy advisors, and am accountable to the Legislature, 50,000 state employees, and 5.5 million Minnesotans. I regularly serve as advocate for the Governor's administration. I have been successful in advocating and developing support for major initiatives, such as achieving comprehensive tax reform, enacting four years of balanced budgets, making historic investments in education, growing a more diverse and inclusive workforce, and pension reform.

Sample Achievements as Commissioner, Minnesota Management and Budget

• Serve as senior executive officer for the management and operation of the state of Minnesota.

- Designed and implemented a revised statewide budget process that eliminated a history of deficits
 for 9 of the 11 previous years and stabilized state budget process with uniform guidelines for all
 agencies.
- Restored AAA bond rating in 2016 by directing the team to manage issues and processes relating to the treasury, accounting practices, and debt management.
- Oversee and orchestrate human resource programs supporting 50,000 state employees, their health insurance, and collective bargaining for 9 unions.
- As chief financial officer for the state's approximately \$80 billion biennial budget I bring a thorough understanding of both the revenue and the spending side of the ledger; I direct statewide biennial budgets, capital budgets, and agency budgets. The state's finance and budget operations often require making extensive legal interpretations and decisions.
- Led the development of a budget reserve policy acknowledged by the Pew Foundation as a model policy which has contributed to Minnesota's reputation as a state with sound fiscal management.
- Provide Board Governance to SBI Investment Advisory Council, Minnesota State Retirement System, Teachers Retirement Association, Public Facilities Authority, and Rural Finance Authority.
- Serve as trusted advisor to the Governor and Lt. Governor on a variety of policy and other matters.
- Develop and present complex financial information to the public, a variety of stakeholder groups, the
 media, and the Legislature in a way that is readily understandable, credible, and focuses attention on
 the message the administration is seeking to convey.
- Confirmed by the Minnesota Senate as MMB Commissioner.
- Testified before the Legislature over 200 times, have been involved in numerous negotiations with legislative leadership, and have presented hundreds of speeches throughout the state in town halls, to associations, business groups, and citizen groups.
- Oversee and manage MMB and the entire enterprise of 34,000 employees in 24 cabinet level agencies, which requires understanding complex management systems and responding to human resource issues, labor relations, and many legal issues.
- As chief negotiator for labor contracts for the state, negotiated two contracts covering some 30,000 employees.
- Doubled the percent of minority leaders and positively impacted the level of diversity in the overall MMB workforce: Employees who identify as a racial/ethnic minority in a leadership role at MMB increased from 5 percent to over 10 percent. When I joined MMB in 2015, the agency had the smallest percentage (9 percent) of employees who identified as racial/ethnic minority. In just two years over 17 percent of the MMB workforce identifies as a racial/ethnic minority.
- Select and mentor strong leaders as part of the senior management team. Two of my former deputies are now serving as commissioners and a former top policy aid is now serving as Chief of Staff to the Governor and Lt. Governor.
- Successfully advocated on behalf of the enterprise (1) for agencies when they seek additional agency funds during non-budget years, referred to as deficiency requests, (2) for the development, legislative solution, and implementation of a new state funding mechanism to address the avian flu crisis in



- 2015, and (3) for the development, legislative solution, and implementation of a new \$312 million health insurance premium refund program in 2017.
- Closely monitor the economic trends and federal fiscal policy to make sure our advice is current and ready for developments such as federal budget problems and federal government shutdown senate
- Set strategic direction and made investment decisions (in collaboration with state's IT department)
 related to security risks, technology changes, and maintenance; developed legislative strategy for
 systems funding and advocated for continuous investment in our systems. During my time with
 MMB we have not had a significant data breach or debilitating system failure

Commissioner, Minnesota Department of Revenue (2011 to 2015)

In this role Governor Dayton asked me to help lead his administration to solve the state's fiscal deficit in 2011 and to re-establish balanced budgets in order to create more opportunities for the people of Minnesota by investing in education, health care, and the public infrastructure. We have since re-established Minnesota as a state that is managed well and lives within its means while investing new money in education, state infrastructure projects through general obligation bonds, and health care.

Sample Achievements as Commissioner, Minnesota Department of Revenue

- Since 2011, we replenished the rainy-day funds from practically zero to \$2 billion; we repaid to the schools the \$2 billion previously borrowed from the local school budget appropriations, we restored fund balances throughout state agencies; we regained our AAA bond rating; and nine out of the last ten economic forecasts have projected budget surpluses.
- Achieved major tax reform and set expectations for financial stability within state government. Before 2011, the state forecasts reported deficits for 9 out of 11 years. There was a \$6.2 billion deficit for a two-year, \$70 billion biennial budget, and virtually every separate fund balance in the state had been raided for operating costs when Governor Dayton took office in January 2011. Developed a statewide program in collaboration with the Governor to educate the public and to develop a fiscal strategy to achieve a balanced budget over the long term. I engaged in a statewide tour and campaign to communicate the problem, seek input, and build consensus; I held 160 meetings with over 7,000 people in 50 cities across the state. A comprehensive tax bill was passed in 2013. Since passing the tax bill, we have had four years of positive budget balances (8 forecasts in a row) where revenues exceeded expenditures in both the current and the future biennia.
- Negotiated tax agreements with 10 Indian Tribes of Minnesota. In 2011, the tribes' existing agreements with the department were outdated and not uniformly equitable. I personally negotiated the revised tax agreements with ten tribes working over two years to reach a consensus. The new tax agreements resulted in a more equitable sharing of tax revenues between the tribes and the state.
- Confirmed as Revenue Commissioner by the Minnesota Senate, I have worked closely with the Legislature and am a frequent testifier at legislative committees. I have received praise from both sides of the aisle for working professionally and transparently with the Legislature.
- Changed the former "enforcement-first" culture and began the process of transforming the culture to one of customer service with a focus on voluntary compliance. Enhanced the department's service delivery and encouraged new ways to interact with customers. We changed our approach to writing and messaging using "plain language" practices, which are now an engrained part of the state's work culture that was supported by an executive order from the Governor. The effort also led to the

Governor's "Unsession" in 2014. The initiative became a centerpiece of Governor Dayton's "better government" program and resulted in over 1,000 proposals being signed into law, making government more efficient and improving customer service.

- Served as advocate for the Governor and Lt. Governor's administration, successful in advocating and
 developing support for major initiatives; advocated for all day kindergarten enacted in 2013; worked
 with the Governor to support funding for a major investment in the University of Minnesota Medical
 School, bonding bill proposals for specific projects at the University and at Minnesota State, and
 major investments in asset preservation (HEAPR) for both higher education systems and state
 agencies.
- Changed vendors for email hosting and digital subscription services, resulting in dramatic increase in our regular contacts with our customers and improved feedback from all parts of the state. We saved money and shifted to a fast-paced, more business-like communication with customers to improve customer service

LEEDS PRECISION INSTRUMENTS - MINNEAPOLIS, MN

President (2009 to 2011)

Leeds designs, manufactures, and sells comparison microscopes and imaging systems to forensic laboratories in the U.S. and around the world. Leeds offers exceptional microscope service with a superior reputation in the industry for calibration and repair of all brands of microscopes.

Sample Achievements as President, Leeds Precision Instruments

- Directed international sales effort for forensic microscopes for which the company received Governor's Award in 2010 for expansion of foreign sales. Forensic clients included crime labs in multiple states, counties, cities, colleges, FBI, and international governments.
- Led strategy, planning, and execution. Leveraged internal and external opportunities to aid in customer development, new markets, and key growth initiatives. Directed sales, manufacturing to customer specifications, operations, human resources, and finances.
- Planned, developed, and implemented strategies for growing a customer base and product offerings while leveraging resources to ensure the organization's overall success.

LEGAL EXPERIENCE

FAEGRE & BENSON LLP, MINNEAPOLIS (now Faegre Baker Daniels) **Partner** (1999 to 2009)

GRAY PLANT MOOTY MOOTY & BENNETT, P.A., MINNEAPOLIS

Partner (1985 to 1999)

MILLER & CHEVALIER, CHARTERED, WASHINGTON, D.C.

Associate (1983 to 1985)



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- Represented large and medium-size corporate clients, small businesses, non-profit entities, and *pro bono* clients.
- Analyzed a broad variety of federal, state, and local, tax and accounting issues.
- Represented clients before the U.S. Department of Justice, IRS, United States Tax Court,
 Federal Claims Court, U.S. District Court (MN), and multiple federal circuit courts of appeal.

EARLY CAREER

Teacher and Trainer, Criminal Justice (1976 to 1980)

- Lake Superior State University
- Marshall University
- Washburn University
- Federal Government and Government of American Samoa, Pago, Pago

Probation and Parole Officer (1972 to 1976)

EDUCATION

J.D., University of Kansas School of Law, 1983, Lawrence, KS | Editor in Chief, Kansas Law Review M.A., Sam Houston State University, Criminology & Corrections, 1977, Huntsville, TX B.A., Washburn University, Corrections, 1972, Topeka, KS

BOARD LEADERSHIP

State Board of Investment, Investment Advisory Council, 2015 – present Minnesota State Retirement System, Board of Directors, 2015 – present Teachers Retirement Association, Board of Directors, 2015 – present Public Facilities Authority, Board of Directors, 2015 – present Rural Finance Authority, Board of Directors, 2015 – present University of Kansas Law School, Board of Governors Amicus, Board of Directors

Gray Plant Mooty Mooty & Bennett, Board of Directors

Minneapolis Medical Research Foundation, Board of Directors



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PUBLICATIONS

Public Charity Update: Other Courts Weigh In, Frans and Jesson, William Mitchell College of Law Journal of Law and Practice (2008)

What Qualifies as a Purely Public Charity? Minnesota Enters the National Debate, Frans and Jesson, William Mitchell College of Law Journal of Law and Practice (2008)

Practice Insights Frans, Lexis/Nexis – Minnesota (2008, 2009) (articles for practitioners)

Proposed Research Tax Credit Regulations: They Could Be Worse, Frans and Gardner, TEI (1999)

Records Management and Retention for Law Firms, Frans & Kopka, Bench and Bar of Minnesota (1998)

Protecting Confidentiality When Giving Advice Frans and Prine, Hennepin Lawyer (1998)

Are You Getting Enough (Tax) Credit For Your Software? Frans and Gardner, TEInstitute (1998)

Issue Preclusion in Kansas, Frans, University of Kansas School of Law, Kansas Law Review (1982)

CIVIC & COMMUNITY INVOLVEMENT

- Phyllis Wheatley Legal Clinic, pro bono legal clinic
- University of Minnesota Law School, pro bono tax clinic
- Coaching youth sports and supporting scouting