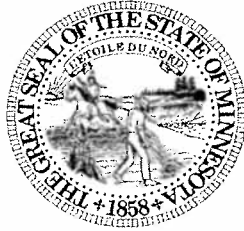


STATE OF MINNESOTA



**MARK DAYTON**  
**GOVERNOR**

NOTICE OF APPOINTMENT

**Gary Cunningham**

3236 Harriet Avenue South  
Minneapolis, MN 55408  
County of Hennepin  
Congressional District 5

Because of the special trust and confidence I have in your integrity, judgment, and ability, I have appointed and commissioned you to have and to hold the office of:

**DISTRICT 7 REPRESENTATIVE**

**METROPOLITAN COUNCIL**

Effective: July 17, 2013

Term Expires: January 5, 2015

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the Capitol in the City of Saint Paul, July 12, 2013.



*Mark Dayton*  
Governor

*Mark Ritchie*  
Secretary of State

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Reappointment

**President of the Senate**

**STATE OF MINNESOTA**  
**OPEN APPOINTMENTS APPLICATION FOR SERVICE ON**  
**STATE AGENCIES, BOARDS, COUNCILS, COMMISSIONS or TASK FORCES**  
*All information on this form is available to the public upon request.*

**Part I - Tell us about the Position to which you are applying**  
*Required Information (MN Stat § 15.0597 Subd. 5.)*

Agency: Metropolitan Council

Position Sought: \_\_\_ Member districts 7 \_\_\_

*By request, this application will be made available in alternative format (for example, braille, large print, audio tape, or computer disk.)*

**Part II - Tell us about Yourself**  
*Required Information (MN Stat § 15.0597 Subd. 5.)*

**Applicant**

Name: Gary Cunningham

Preferred Phone: \_612-978-8200

**Preferred Mailing**

Address: \_\_\_\_\_ 3236 Harriet Ave. S. \_\_\_\_\_  
 (Preferred Mailing Address)

E-MAIL: \_\_\_\_\_ khaaliss@me.com \_\_\_\_\_

County: \_\_\_\_\_ Hennepin \_\_\_\_\_

\_\_\_\_\_ Minneapolis \_\_\_\_\_ Minnesota \_\_\_\_\_ 55408 \_\_\_\_\_  
 (City) (State) (Zip)

MN House of Rep Dist: 62B \_

US House of Rep Dist: \_ 5

Have you ever been convicted of a felony:

Yes \_\_\_ No X

Did the Appointing Authority suggest you submit your application? Yes X No \_\_\_

*Please attach a cover letter, current resume, or other information that you feel would be helpful to the Appointing Authority.*

**Part III: OPTIONAL STATISTICAL INFORMATION**

*The following information is optional and voluntary (MN Stat §15.0597 Subd. 5.).  
 Information is collected for, and compiled in, the annual report on the open appointments process pursuant to MN Stat §15.0597 Subd. 7.*

**Sex:**

Female \_\_\_  
 Male X

Age: \_\_\_ 55 \_\_\_

**Disability:**

Yes \_\_\_  
 No X

**Political Party:**

X Democratic-Farmer-Labor  
 \_\_\_ Independence  
 \_\_\_ Republican  
 \_\_\_ No Party Preference  
 \_\_\_ Other \_\_\_

**Hispanic, Latino, or Spanish origin?**

\_\_\_ Yes  
X No

**Race:**

(As listed on United State Census 2010)  
 (Pick as many as apply)

\_\_\_ American Indian or Alaska Native  
X African American or Black  
 \_\_\_ White or Caucasian  
 \_\_\_ Other Race \_\_\_\_\_

**Part IV: Signature and Submittal Instructions**

I swear that, to the best of my knowledge, the above information is correct and that I satisfy all legally prescribed qualifications for the position sought. (\*If another person or group is nominating the applicant, the applicant's signature indicates consent to nomination.)

\_\_\_\_\_ Gary Leonard Cunningham \_\_\_\_\_  
 (Signature of Applicant)

\_\_\_\_\_ 6/5/2013 \_\_\_\_\_

(Date)

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**MAIL OR SUBMIT IN PERSON:**

Office of the Secretary of State  
 Open Appointments  
 180 State Office Building  
 100 Rev Dr Martin Luther King Jr Blvd  
 St. Paul, MN 55155-1299

**Questions:**

Phone: (651) 556-0643  
 Email: [open.appointments@state.mn.us](mailto:open.appointments@state.mn.us)

Applicants will not receive an acknowledgement of submitted applications; the appointing authority will notify you if an interview is desired.

**FOR OFFICE USE:**

Sub by AA: \_\_\_\_\_  
 AA: JUL 12 2013  
 Trans Date: \_\_\_\_\_

Rev.09-2011

President of the Senate

Cover Letter or Other Helpful Information:

June 3, 2013

Re: Gary Leonard Cunningham's application for reappointment to the Metropolitan Council

Dear Nomination Committee Members,

Please consider this letter as an expression of my continued interest in and commitment to serving on the Metropolitan Council.

Throughout my life, I have focused my professional and personal efforts on making a difference for middle and low income people. My broader understanding of public policy – and its complexities, causes and effects – cover a wide spectrum of concerns, including human and social capital development, housing, community and economic development, transportation and transit, health and social services.

Over the past two plus years, I have had the distinct privilege and honor to serve as a Metropolitan Council member representing District 7. In that time, I have served in a number of capacities at the pleasure of the Chair and my fellow Council Members. These roles include:

Chair, Community Development Committee  
Committee Member, Management Committee  
Committee Member, Litigation Review Committee Member, Chair's Executive Committee Member, Council's Equity Working Group Member, SAC Working Group Chair, Midtown Corridor Alternatives Analysis Study Committee Member, Nicollet/Central Alternatives Analysis Study Committee Metropolitan Council's Representative, Bottineau Transit Way Policy Advisory Committee

Throughout my tenure, I have made it a point to be active in meeting with members of the public, Minneapolis City Council Members, State Representatives, and State Senators who are within my district. Moreover, I have been at numerous community meetings representing the Council and listening to constituents' issues and concerns. I have also served as the ombudsman and facilitator of citizens' complaints from residents of my district, working with Council staff to address various issues regarding services provided by the Metropolitan Council.

I have found the work of building positive relationships with our legislative delegation, the Minneapolis City Council, neighborhood groups and citizens the most rewarding work of my tenure on the Council. The feedback I hear consistently from citizens, community leaders and policymakers is the Metropolitan Council is now visible, open and dedicated to actively improving its relationships with its core constituencies, than at any other time in recent memory. My colleagues and I together have played a significant role in making this transformation happen.

I also recognize that District 7 has been reapportioned to include the City of Robbinsdale. I am excited by the opportunity to reach out to, and work with, the elected and appointed officials and citizens of Robbinsdale to extend the same positive and strong working relationships that I have developed with the City of Minneapolis. As I indicated in my previous application for this position, my experience extends well beyond the urban core and encompasses suburban opportunities and challenges as well. This experience comes, in part, from my work as Director of Planning and Development for Hennepin County where I administered the Community Development Block Grant Program (CDBG), the Affordable Housing Incentive Fund (AHIF) and other housing related programs with suburban communities, including Robbinsdale. It is also derived from my experience working as County Administrator of Scott County.

In the past two years, the Council has accomplished a number of key milestones, including the development of the Green Line, entering preliminary engineering for the Southwest Corridor, developing a grants program to spur Transit Oriented Development, and initiating the planning process for developing the regional development framework through the Thrive MSP 2040 process.

I am committed to ensuring that the Minneapolis/St. Paul Metropolitan region is developed so that we create equal opportunity for all. I believe that we have the opportunity to harness our human potential, natural amenities, strong economic base and investments in transit and transportation infrastructure to create one of the most competitive places in the country for people to live, work, and thrive.

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The work ahead is both exciting and challenging. The Council, our local government partners and citizens face important choices that will determine the direction of how we will develop as a community. I believe I have played a critical role in helping to shape the work of the Metropolitan Council and I would be honored to continue as the Metropolitan Council Member serving District 7.

Sincerely,  
Gary L. Cunningham

**Resume or Other Helpful Information:**

GARY L. CUNNINGHAM  
3236 Harriet Avenue South  
Minneapolis, Minnesota 55408  
612-978-8200  
khaaliss@me.com

**EXECUTIVE PROFILE**

- Accomplished executive with demonstrated history of high performance, leadership, and innovation.
- Extensive knowledge and experience in the areas of leadership, change management, board development, governance, organizational behavior, human resource and fiscal management, staff development, and strategic and operational planning and implementation.
- Visionary team leader with a strong track record in aligning the missions, visions, and objectives of the organization.
- Successfully led complex mergers and reorganizations, improved organizational cultural, customer relations, and the development of high service standards
- Excellent communication, analytical, presentation, and interpersonal skills
- Effectively built relationships with and motivate people at all levels of an organization, and from a very wide range of backgrounds and stakeholder groups
- Successfully created and built organizational brand and external support
- Strong understanding of philanthropy and fundraising
- Proven track record of systems, project and people management

**PROFESSIONAL EXPERIENCE**

NORTHWEST AREA FOUNDATION (NWAFF), St. Paul, MN

Vice President of Programs – Chief Program Officer, 2007 to present

- Served as chief program strategist for the Foundation's grantmaking program to alleviate poverty and build prosperity in eight states.
- Working with the Board of Directors, led the creation and implementation of the Foundation's new strategic framework in 2008
- Led a reduction in force effort to realigned program department staff capacity with new strategic direction and improved efficiency and effectiveness of operations
- Rebuilt and significantly enhanced relationships with key stakeholders, foundations partners, grantees and the public
- Improved internal organizational cultural of the program department staff as measured by the independent Great Places to Work Survey (GPWS). In October 2011, staff ranked the program department 89 out of 92 on the GPWS Trust Index on measures such as, management credibility, respect, fairness, staff pride and camaraderie
- Significantly improved grantee and stakeholder perceptions of NWAFF as measured by independent surveys
- Created new funding partnerships which has leveraged \$200-\$250 million in funding to low income communities.
- Created the American Indian Funders Roundtables, which led to increase understanding of and funding in Reservation communities by 27 philanthropic organizations in the past two years
- Created the African American Leadership Forums (AALF) in the Minneapolis-St. Paul, Minnesota; Portland, Oregon; Seattle, Washington and Des Moines, Iowa. This civic engagement effort of over 2,000 volunteers has increased personal and social responsibility for African Americans to improve life outcomes for low-income youth and adults.
- In 2011, the Northwest Area Foundation received the Association of Black Foundation Executive's Institutional

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Award for Philanthropic Leadership for its work in creating and implementing AALF. This award recognizes exemplary grantmaking institutions that model effective and responsive grantmaking practices.

- Successfully managed grant portfolio of approximately \$18-20 million per year
- Realigned and renegotiated existing relationships with long-term grantees and redirected over \$9 million to the new Foundation strategy.
- Created program evaluation and assessment framework, managing a comprehensive review of NWF's Lessons Learned in 10 years of grantmaking
- Led distribution of \$20 million donor advise fund through eight grantee community foundations

HENNEPIN COUNTY, Minneapolis, MN, 1999-2007

CEO and Director of Primary Care, NorthPoint Health and Wellness Center, 2002 to 2007

- Successfully led organizational change effort to improve financial and operational performance of the states largest community health center
  - Implemented a Balanced Scorecard strategic planning and management system, which improved organizational performance, staff satisfaction and the quality of clinic care.
  - Successfully conceived, implemented, and managed three organizational mergers, a primary care clinic, a mental health clinic, and a multifaceted social service agency.
  - Improved financial condition from \$1,000,000-per-year deficit to a \$2,000,000 annual surplus
  - Increased clinic base revenues by over 35% in three years
  - Increased patient volume from 36,000 patient visits to 72,000 visits in three years
  - Developed a joint powers agreement between NorthPoint, Inc.'s Board of Directors and the Hennepin County Board of Commissioners that provides joint ownership of clinic outcomes and risk.
  - Increased health providers' productivity by 59% in two years
  - Increased patient satisfaction rate from 70% to 97%
  - Implemented a new scheduling policy that reduced average patient lobby wait time from 25 minutes to less than 12 minutes, increased patients' ability to see their own doctors, and decreased the number of days to next available appointment
  - Developed an integrated model of care for patients and customers
  - Created and implemented a comprehensive plan to address health disparities.
  - Conceived and led a successful capital planning and fund development initiative for a multimillion-dollar clinic remodeling project.
  - Spearheaded effort to create a University of Minnesota presence in North Minneapolis, which lead to the building of the University of Minnesota Outreach and Engagement (UROG) center building.
- Director of Planning and Development, 1999 to 2002
- Provided strategic and policy guidance to Hennepin County Board of Commissioners, county administration, and departments.
  - Managed and administered the Hennepin County Housing and Redevelopment Authority which includes Community Development Block Grants (CDBG), the HOME Program, the Affordable Housing Incentive Fund, and all housing-related activities for the county.
  - Managed relationships with federal, state, and local governments on housing and economic development issues
  - Developed a countywide strategic framework, which included scenario planning and implementation of The Balanced Scorecard
  - Managed GIS, planning, and analysis services for the county.
  - Conceived of the Affordable Housing Incentive Fund, a public/private partnership to increase the development of affordable housing throughout Hennepin County. The Affordable Housing Incentive Fund program has led to the creation of thousands of new units of affordable housing and has received local and national recognition.
  - Conducted and published research on numerous subjects; homelessness, social and economic trend analysis, community indicator reports, welfare policy, legislative proposals, health care, and many others.
  - Conducted and implemented a comprehensive analysis and program related to young African American men in Hennepin County - the African American Men Project. This project's research, implementation, and final report entitled Crossroads: Choosing a New Direction, received national and local recognition.

UNIVERSITY OF MINNESOTA, Minneapolis, MN

Hubert H. Humphrey Institute of Public Affairs

Associate Collegiate Program Leader/Research Fellow, 1998 to 1999

- Provided leadership and managed community-based and collegiate programs
- Provided intellectual leadership for the integration of cutting-edge community-based research
- Assisted the dean in managing and administering university interdisciplinary community outreach programs

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- Conducted and coordinated cross-disciplinary policy research
- Developed and taught graduate-level courses and seminars in public administration, human resource management, leadership for the common good, meeting facilitation, strategic planning, and organizational development
- Published papers several papers on education and student achievement
- Developed publications for the Minnesota Legislature on youth and families

MINNEAPOLIS PUBLIC SCHOOLS, Minneapolis, MN

Executive Director, Human Resource Services/Acting Operations Administrator, 1997 to 1998

- Developed HR programs to support district initiatives, management, strategic planning, leadership development, TQM, and continuous improvement processes.
- Developed plan to reduce HR costs by restructuring recruitment, compensation and benefit programs, and risk management initiatives.
- Efficiently oversaw district budget of \$74 million
- Worked closely with nine internal departments to ensure the smooth transition of school openings
- Directed all aspects of the hiring/recruiting process, implementation of compliance/regulatory issues, union negotiations, and organizational development

SCOTT COUNTY, Shakopee, MN, 1993 to 1997

County Administrator/Chief Executive Officer, 1995 to 1997

- Worked with Scott County commissioners, employees, and citizens to develop a new vision, mission, and values statement for the county, the development of a comprehensive strategic plan for guiding policy and management decisions
- Proposed and implemented a new policy of fiscal responsibility, reducing the county tax rate and improving services to citizens.
- Improved labor relations by establishing the county's first labor management committee
- Developed and implemented Scott County Management Institute and Leadership Forum for local government policymakers.
- Restructured county operations; implemented service-oriented programs.
- Directed the implementation of innovative financial and human resource computer systems to improve effectiveness and efficiency
- Conducted an in-depth analysis of all departmental operations; reduced operational divisions from 23 to 6.
- Oversaw the construction and completion of the Bloomington Ferry Bridge, which was an important piece of community and regional development.
- Developed a plan for, and managed construction of, new Scott County's new court house and juvenile justice facility.
- Implemented a pay-for-performance compensation system and paid time off benefits for non-bargaining unit employees.
- Restructured the county's human resource classification system

Deputy County Administrator, 1993 to 1995

- Championed the development and integration of organizational functions; conducted a quantitative analysis of 23 divisions; oversaw operations.
- Directed finance and budget, human resources, labor relations, property management and central services
- Prepared, wrote, and presented reports of findings to the County Administrator and Board.
- Analyzed federal and state legislation to determine their impact on Scott County
- Managed the service restructuring project
- Developed the Capital Improvement Plan for the county

ADDITIONAL PROFESSIONAL EXPERIENCE

Director of Compliance, Massachusetts Turnpike Authority 1992 - 1993

Deputy Director Minneapolis Civil Rights Department, City of Minneapolis, 1986 - 1991

Community Program Director - Urban Concerns Workshop, Inc., 1982 - 1986

Fair Housing Consultant - US Dept. of Housing and Urban Development, 1982 - 1984

Sr. Research Laboratory Technician - Pillsbury Research and Development, 1978 - 1982

Testing and Evaluation Technician - Pako Corporation, 1975-1978

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## HIGHLIGHTS OF PUBLICATIONS

- "Help Wanted: More Opportunities than People," Citizens League, 1998, Steve Keefe, co-chair.
- "A Failing Grade for School Completion: We Must Increase School Completion in Minneapolis and Saint Paul," Citizens League, 2001, George Latimer, co-chair.
- "Just In Time Research: Children, Youth and Families," University of Minnesota, 1999.
- "What To Do When Stakeholders Matter: The Case of Problem Formation for the African American Men Project of Hennepin County, Minnesota," Public Administration Review, September/October 2002. Vol. 62, No. 5. Coauthored with John M. Bryson and Karen J. Lokkesmoe
- African American Men Project Final Report: Crossroads: Choosing a New Direction, Hennepin County, MN, 2002.
- "A Visible Future: The African American Men Project and the Restoration of Community," in Black Fathers: An Invisible Presence in America, Lawrence Erlbaum Associates, 2006.
- "Toward an African American Agenda: Restoring the African American Family and Community." in Black Fathers: An Invisible Presence in America, Second Edition. 2011, Routledge, 2011

## HIGHLIGHTS OF AWARDS AND RECOGNITION

- Elected Fellow of the National Academy of Public Administration, 2011
- Presidential Citation, Minnesota Psychological Association, 2006
- Public Leadership Award, Humphrey Institute of Public Affairs, University of Minnesota, 2006
- Commendation for outstanding achievement, Hennepin County Board of Commissioners, 2006
- High Impact Outstanding Community Partner Award, Minneapolis Urban League, 2005
- Performance Award for African American Men Project, National Association of Counties, 2003
- Innovation Award for Affordable Housing Incentive Fund, National Association of Counties, 2000
- Outstanding Achievement Award, Scott County, 1997
- Bush Foundation Leadership Fellowship, 1992
- Distinguished Service Award for outstanding contributions, Minneapolis Commission on Civil Rights, 1991
- Outstanding Achievement Award, National Association of Human Rights Workers, 1988
- Distinguished Service Award, U.S. Department of Housing and Urban Development, 1985

## HIGHLIGHTS OF COMMUNITY INVOLVEMENT

- Minnesota Governor' appointment to Metropolitan Council representing District 7 Minneapolis - Chair, Community Development Committee, 2011 – present
- The Center for Policy Studies – Hamline University, Board member, 2010 - present
- City Of Minneapolis - Youth Violence Prevention - Blueprint for Action, Co-chair, 2010 - 2013
- Humphrey School Dean's Advisory Council 2010 – present
- Twin Cities Habitat for Humanity: board member of, 2007-present.
- University of Minnesota Medical Center, Fairview: member, board of trustees, and 2007-2010.
- Minnesota Mental Health Action Group: co-chair, 2003-2010
- University of Minnesota College of Education and Human Development: advisory board member, 2005-2009
- Way To Grow: advisory board member, 2005-2010.
- Normandale Community College: advisory board member, 2001-2006. Center for Nonprofit Management and Leadership, Hubert H. Humphrey Institute of Public Affairs: advisory board member, 2004-2009
- WISE Charter School: founding board member, 2001-2004.
- Citizens League: board member, 1998-2006; board president, 2001-2003

## EDUCATION

HARVARD UNIVERSITY, John F. Kennedy School of Government, Cambridge, MA  
Masters in Public Administration/Bush Leadership Fellow, 1992

METROPOLITAN STATE UNIVERSITY, Minneapolis, MN  
Bachelor of Arts in Public Policy, 1991

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