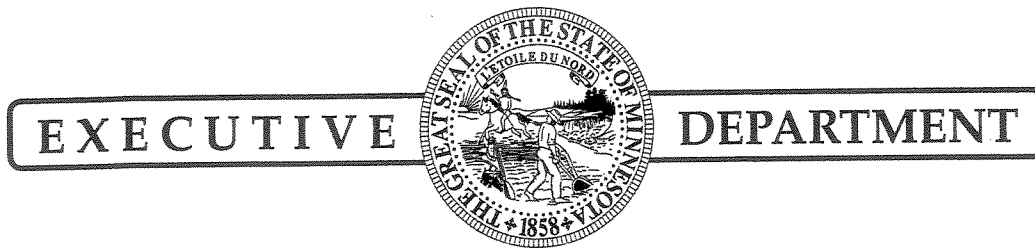


# STATE of MINNESOTA



TIM PAWLENTY  
GOVERNOR  
NOTICE OF APPOINTMENT

**STEPHAN DALY**

**RECEIVED**

791 Winslow Avenue  
St. Paul, Minnesota 55107  
County of Ramsey  
Congressional District Four

JUN 15 2009

President of the Senate

Because of the special trust and confidence I have in your integrity, judgment and ability, I have appointed and commissioned you to have and to hold the said office of:

*Member*

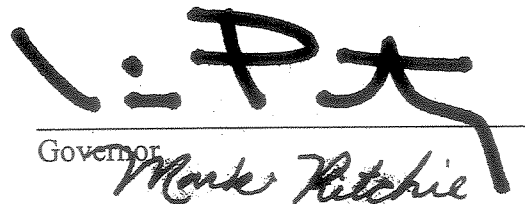
**BOARD OF THE PERPICH CENTER FOR ARTS EDUCATION**

Effective: June 17, 2009  
Term Expires: January 7, 2013

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the Capitol in the City of Saint Paul, June 12, 2009.



  
Governor

Secretary of State

Replacing: Penny Johnson

STATE OF MINNESOTA  
OPEN APPOINTMENTS APPLICATION FOR SERVICE ON STATE AGENCY  
All information on this form is available to the public upon request.

Agency Name: \* Perpich Center for the Arts  
(Name of board, council, commission or task force to which you are applying.)

Position Sought: member  
(Membership position sought or enter "member" if no specific requirements exist for position sought.)

Applicant Name: \* Stephan Daly  
(First Name) (Last Name)

Applicant Address: \* 791 Winslow Ave., St. Paul, MN 55107  
(Street) (City) (State) (Zip)

Work Phone: \* (612) 963-4189 Home Phone: (651) 224-2813

E-MAIL: \* Stephan.p.daly@gmail.com

County: Ramsey MN House of Rep District: 5B U.S. House of Rep District: 4

\* Indicates information that will appear on the Office of the Secretary of State web site: [www.sos.state.mn.us](http://www.sos.state.mn.us)

Have you ever been convicted of a felony: Yes  No

Did the Appointing Authority suggest you submit your application? YES  NO

Please attach a current resume or a biographical statement containing work history, education, community activities, etc., and any other information the Applicant or Nominating Person feels would be helpful to the Appointing Authority.

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Penny Johnson 9-13 term

President of the Senat

**OPTIONAL STATISTICAL INFORMATION**

The following information is optional and voluntary. Information is collected for, and compiled in, the annual report on the open appointments process pursuant to *Minnesota Statutes* §15.0597.

Sex:  Female  Male

Political Party:  Democratic-Farmer-Labor  Green  Independence  Republican  Other  No party preference

Race\*:  African American / Black  American Indian / Alaska Native  Asian  Hispanic  Native Hawaiian / Pacific Islander  White  Other Race \_\_\_\_\_

Disability:  Yes  No

National Origin: \_\_\_\_\_ (\* Select as many as apply)  
(Country of Origin or Principle Tribe)

I swear that, to the best of my knowledge, the above information is correct and that I satisfy all legally prescribed qualifications for the position sought.

[Signature] 5/19/09  
(Signature of Applicant)\* (Date)

\* If another person or group is nominating the applicant, the applicant's signature indicates consent to nomination.

MAIL, FAX, OR SUBMIT APPLICATION IN PERSON, TO: Office of the Secretary of State, Open Appointments  
180 State Office Building  
100 Rev. Dr. Martin Luther King, Jr., Blvd  
St. Paul, MN 55155-1299

FAX: (651) 296-9073  
Phone: (651) 297-5845  
Email: [open.appointments@state.mn.us](mailto:open.appointments@state.mn.us)

Applicants will not receive an acknowledgement of submitted applications; the appointing authority will notify you if an interview is desired. By request, this application will be made available in alternative format (for example, braille, large print, audio tape, or computer disk.)

FOR OFFICE USE: Sub by AA: \_\_\_\_\_ AA: \_\_\_\_\_ Trans Date: \_\_\_\_\_

**Steve Daly**  
791 Winslow Ave.  
Saint Paul, MN 55107  
(612) 963-4189

stephan.p.daly@gmail.com

**SUMMARY**

**Senior Operations Manager** with expertise in analysis, design and implementation of business processes to create efficiencies and strategically control critical business functions. Strong organizational and communication skills that facilitate team building and goal attainment.

**PROFESSIONAL EXPERIENCE**

<b>Guy Carpenter Co.</b>	<b>1999 - 2008</b>	Senior Vice President	2003 - 2008
		Vice President	1999 - 2003
<b>EW Blanch Co.</b>	<b>1990 - 1999</b>	Assistant Vice President	1995 - 1999
		Senior Accountant	1993 - 1995
		Account Representative	1990 - 1993

**EDUCATION**

BA, Mathematics, The University of St. Thomas, St. Paul, MN

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**PROFESSIONAL ACCOMPLISHMENTS**

**Facilitated a merger at the regional level.**

**President of the Senate**

- Presented a long-term business plan to senior management, which assessed talent, systems and operations in order to build a large-scale processing center for the region.
- Consolidated multiple profit centers under a single service region and managed it for a fortune 500 company.
- Increased transaction volume by a factor of 40 within a four-year period while staff only grew by a factor of 10 during the same time period.
- Controlled all transaction payments, which often exceeded \$500M per month.
- Attracted and developed talent to meet the demands of a growing operation.
- Delivered the highest customer service ratings within the company.

**Managed revenue and expense accounting.**

- Held direct responsibility for a \$5M expense budget for my department. Expenses never exceeded budget during nine-year tenure.
- Budgeted, analyzed and reported regional revenue, which exceeded \$70M annually.
- Built systems and reports for the efficient allocation of revenue and expense for senior leadership and corporate accounting.
- Negotiated sensitive client collection issues.

**Delivered superior customer service.**

- Recognized by our clients for outstanding service. Many clients requested that their company's entire accounting, claims, funding and collections be moved to my department for service. Such requests occurred on a regular basis, with The Travelers and Axis accounts as best examples.
- Received the highest customer service ratings in the company every year tested.
- Advocated our clients' interests when disputes arose between them and their respective

markets.

- Assisted our clients with the development and enhancement of reporting systems.

#### **Developed efficiencies and controls.**

- Developed and automated system reports to help company regain control of its advanced cash, unallocated cash, unpaid claims and uncollected revenue.
- Implemented systems that allowed workers to quickly find information and then act on it. These same systems also kept track of individual and team productivity.
- Drove the implementation of goals and their measurement for managers and staff.
- Managed a full-scale system conversion. Trained staff, reconfigured reporting, converted and vetted data, engineered the fiduciary and treasury departments. Personally commended by the COO for success of the project.
- Directed audit function. Took department from lowest audit marks in the company in 1999 to the highest in 2005.
- Chosen regional liaison for SOX compliance implementation in conjunction with Group internal audit. Managed all preparation for quarterly SOX testing and internal audits.
- Orchestrated all responses to audit that explained, defended or agreed with their findings.
- Led execution of any changes recommended by audit team.
- Selected by senior leadership to lead the development of processes for contract wording to ensure that the company's new "contract at placement" initiative was met.
- Overhauled the contract wording department's workflows and controls. After its introduction, our region scored the highest compliance ratings within the company.
- Reported, billed and collected all claims for our region. Personally reviewed and evaluated large and/or contentious claims to ensure proper action was taken.
- Served as liaison to global claims collection experts regarding allocation, negotiation and collection of contentious claims. Some of these claims included; E&O/D&O (Enron), catastrophe (Andrew and Katrina), professional liability, surety bond, construction defect, environmental and asbestos.
- Collected claims balances in excess of \$3B annually.
- Partnered with legal regarding any potential E&O exposure and assisted them with written position statements.

#### **Led and managed talent.**

- Named for three consecutive years to the senior leadership promotion oversight committee, which reviewed candidates and recommended promotions for SVP's, VP's and AVP's of the North America Division.
- Enabled the company to attract and retain excellent talent by generating a positive reputation in the market place as the employer of choice
- Mentored managers on how to: build teams, manage and develop staff.
- Recruited, hired and developed new staff in order to meet growing transactions volume while minimizing cost to the company.
- Instructed a class of 55 trainees and assessed their aptitude for comprehension of balance sheets, income statements, schedule F and GAAP and STAT accounting.
- Involved in all disciplinary action and the handling of underperforming staff.

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JUN 15 2009

President of the Senate