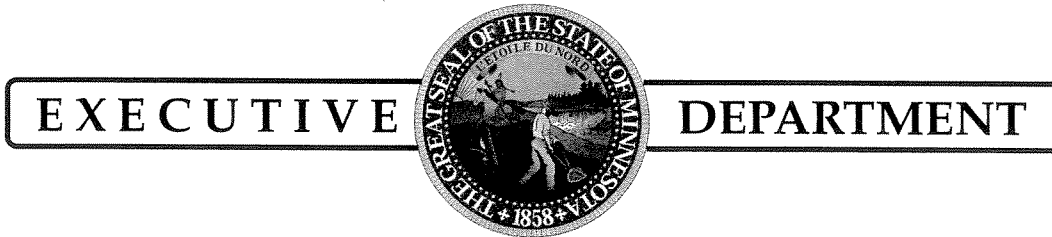


STATE of MINNESOTA



TIM PAWLENTY
GOVERNOR

NOTICE OF APPOINTMENT

GOPAL K. KHANNA

6605 Nordic Drive
Edina, Minnesota 55439
County of Hennepin
Congressional District Three

Because of the special trust and confidence I have in your integrity, judgment and ability, I have appointed and commissioned you to have and to hold the said office of:

STATE CHIEF INFORMATION OFFICER

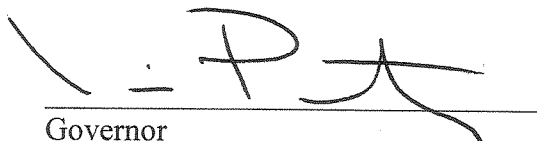
OFFICE OF ENTERPRISE TECHNOLOGY

Effective: August 15, 2005
Term Expires: January 1, 2007

This appointment carries with it all rights, powers, duties, and emoluments granted by law and pertaining to this position until this appointment is superseded or annulled by me or other lawful authority or by any law of this State.

IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Great Seal of the State of Minnesota to be affixed at the Capitol in the City of Saint Paul, July 26, 2005.




Governor


Secretary of State

JUL 27 2005

Replacing: Keith Payden

GOPAL K. KHANNA

1260 21st Street, NW, Unit # 1000
Washington, DC 20036
C - (952) 484-5123 E-mail: gopal.khanna@gmail.com

EXECUTIVE SUMMARY

An accomplished leader with private sector experience in senior corporate executive positions; entrepreneurial background in building start-up ventures; and successful stint in the public sector in senior policy positions at a highly visible Federal Agency with worldwide operations.

- Accomplished in Technology, Finance, Administration, and International Development.
- Served in multiple positions as a senior political appointee with top security clearance.
- Crafter of strategies with ability to link organizational vision to strategy and tactics to outcomes.
- Service oriented collaborative peer with extraordinary capacity to persuade and influence people.
- Innovative, organized, entrepreneurial minded problem-solver with international experience.
- Demonstrated strong capacity for policy formulation, program direction, and implementation.

ACADEMIC BACKGROUND

Master of Business Administration (MBA), University of Maine.
Bachelor of Arts (BA), Christ Church College, Kanpur, India.

PROFESSIONAL HISTORY

EXECUTIVE OFFICE OF THE PRESIDENT, Washington, D.C. 5/05 - current

Chief Financial Officer of the Executive Office of the President, Office of Administration

- Chief Financial Officer 5/05 - current

U.S. PEACE CORPS, Washington, D.C. 6/02 - 5/05

Founded by President John F. Kennedy, Peace Corps is an independent agency in the executive branch of the United States Government that has facilitated development/humanitarian services provided by 178,000 volunteers in 136 countries during the last 44 years. Positions held:

- Chief Financial Officer 9/03 - 5/05
- CIO/Acting CFO 2/03 - 9/03
- Chief Information Officer 6/02 - 2/03

As CFO served as the first-line Senior Foreign Service level political appointee policy advisor to the Director of the Peace Corps on matters related to agency's planning, congressional appropriations, budget allocation, acquisition, contracts, procurement, and financial operations. As CIO was responsible for strategizing and directing all the information technology functions for the organization's worldwide operations. Amongst others, accomplishments included:

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- Led the implementation of a new, integrated, highly complex financial management system, with ORACLE at the backend, for the agency's domestic offices and overseas operations in 72 countries on four continents, thereby providing a scalable platform to support the organization's growth in the 21st century and congressionally mandated financial reporting requirements, including issuance of the first set of audited financial statements in agency's 43 year history.
- Provided leadership and oversight for business process re-engineering/transformation of the Agency's financial operations in support of the organization's migration to accrual accounting system with the objective of meeting federal regulatory requirements to achieve audit compliance.
- Established an Enterprise Architecture program that provides the framework and methodology for the design, development, and deployment of a customer/citizen centric systems modernization strategy that continuously improves productivity and service, and reduces cost of operations.
- Collaborated with peers and internal customers to align the IT initiatives with the organization's mission requirements by institutionalizing an investment review board/priority setting process.
- Led the roll-out of a standardized operating platform for Agency's 72 posts, thereby providing the basis for worldwide implementation of new mission critical systems in a cost-effective manner.

INTERNATIONAL TECHNOLOGY CONSULTANTS, INC., Minnesota

1/96 – 6/02

ITC, a management and information technology consulting firm specialized in providing clients in Fortune 1000 companies with business process improvement, project management, and software product development services. Positions held:

- President & CEO 1/96 – 6/02

Responsible for P&L management; venture strategies; business development; partnerships; sales; and all enterprise operations for building a profitable start-up consulting firm. Amongst others, accomplishments included:

- Developed business/financial strategies, assembled management team, and built market share for a start-up management/information technology-consulting firm. One location single-service venture developed into a multi-location provider of high-value solutions to Fortune 1000 companies in key industry segments.
- Led the development and deployment of an e-commerce portal. Implementation resulted in transforming a single-store specialty-goods business into a click and mortar venture that is profitably marketing and distributing products in targeted markets within United States and overseas.
- Founded multi-industry/technology-focused start-up venture that leveraged firm's knowledge capital using an incubator business model to launch a patent-pending technology solution.
- Conducted studies on overseas markets and explored joint venture opportunities for United States Insurance/Financial services companies and foreign partners with the objective of marketing Life, Health, Annuity, and Commercial Insurance products in emerging markets worldwide.

AMERICAN HARDWARE INSURANCE GROUP, Minnesota

4/90 – 6/95

AHIG, a 100 plus-year old multi-line nationwide Property and Casualty insurance company with market share in 35 states is part of Ohio based Motorists Mutual group of companies. Positions held:

- Vice President – Information Systems Division (CIO) 1/94 – 6/95
- Vice President – Applications Development 1/92 – 1/94
- Vice President – Data Processing Operations 4/90 – 1/92

Amongst others, accomplishments included:

- Responsible for successfully leading all information technology functions and corporate administration with the objective of supporting operations nationwide, providing competitive advantage, and improving profitability with direct report to COO.
- Established and led a senior executive Corporate Steering Committee that assured ongoing synchronization of corporate/divisional business objectives and MIS development.
- Developed and implemented a five-year applications development plan that provided the blueprint for delivering integrated systems that automated complete business processes, and served as the basis for operational, tactical, and strategic direction for all IT functions.
- Implemented a customer-driven approach to systems development based on teamwork, service, and process improvement focus. Transformed a highly technical staff into business-oriented Consulting group that provided business solutions on schedule. Approach resulted in high customer satisfaction and improved relationship with customers.
- Achieved smooth assimilation of two IT organizations and transition of services and organizational control to one during merger of geographically dispersed insurance groups.

NATIONAL COUNCIL ON COMPENSATION INSURANCE, Florida

3/81 – 3/90

NCCI is the nation’s largest information company serving the workers’ compensation marketplace including independent bureaus, agents, regulatory authorities, legislatures, and more than 700 insurance companies. Positions held:

- Director – Data Processing Operations 2/87 – 3/90
- Director – Strategic Planning and Control 12/85 – 2/87
- Manager – MIS Administration 7/83 – 11/85
- Financial Systems Analyst 3/81 – 6/83

Amongst others, accomplishments included:

- Built a state-of-the-art computer center with 24/7 support structure/processes for the organization’s nationwide internal/external customers and consistently met or exceeded Service Level Agreements/customer expectations.
- Led the planning, development and implementation of Help Desk, Charge Back System and Disaster Recovery Plan. Coordinated all Hardware and Software acquisition, including contract negotiation. Results – improved service and reduced expenses for the organization.
- Developed and implemented Business Processing Outsourcing strategies that resulted in improved service, reduced costs, and enhanced organizational focus on leveraging enterprise core-competencies.

MUTUAL LIFE INSURANCE COMPANY OF NEW YORK, New York

4/74 – 2/81

The MONY Group, acquired by AXA, a major global financial services organization, offering a broad array of financial products including, life and health insurance. Positions held:

- Asst. Director/Coordinator – Merchandising and Training Systems 6/80 – 2/81
- Sales Manager 9/76 – 5/80
- Field Underwriter 4/74 – 8/76

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Amongst others, accomplishments included:

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- Developed and implemented new market entry strategies that served as the basis for the organization's extremely profitable expansion in niche markets nationwide.
- Managed recruitment, development, and supervision of sales staff for a high-end full-service insurance agency in a highly competitive market segment.
- Directed management training, including development and delivery of training programs for the company's agents and management located nationwide.

COMMUNITY AFFAIRS

Has a long history of civic and charitable involvement. Notable amongst others, from 1993-1994 served former Republican Governor Arne Carlson as his appointee to the Minnesota Academic Excellence Foundation. Work with Governor Carlson resulted in a Trade Delegation to India in 1995, which improved commercial ties between Minnesota and India. In 1998, was invited by the Center of the American Experiment, a conservative think tank, to serve as a task force member and to participate in deliberations that led to the publishing of the Minnesota Policy Blueprint. Over the years, has been involved with many community-based non-profits, NGOs and professional organizations and has served as a member of the board of directors of the Minnesota International Center, the Minnesota Minority Supplier Development Council, and member board of trustees of the Hindu Society of Minnesota.

Frequently writes, speaks, and has been quoted on several occasions in local and ethnic newspapers on issues related to Information Technology, Business Process Transformation, Global Markets, International Development, and Diversity Management. Has appeared as a guest and has been interviewed on cable TV programs including; Washington DC based Darshan; Minnesota based Chai City; and New York-based Vision of Asia; radio stations like Minnesota-based MPR and New York-based ethnic station Bharat Vani; and Minnesota-based KSTP-TV Channel 5 Eyewitness News. Hobbies and special interests include walking, meditation, and community service.

Public Official Information

Office of Enterprise Technology

Name: Khanna, Gopal
 Occupation: State Chief Info. Officer
 Business Address: Centennial Office Building
 658 Cedar St
 St Paul, MN 55155

Employer Name: Office of Enterprise Technology

Appointment Date: 08/15/05

Sources of Compensation

Applicable categories

Name of Source	Director	Officer	Owner	Member	Partner	Employer	Employee	Honorarium
EOP/Ofc of Admin, Wash. DC							X	

Securities

Name of Securities
 International Insurance Consulting Group
 International Technology Consultants, Inc
 ITCI (India) Pub, Ltd
 Netchanue, Inc

Real Property

None Reported

Pari-Mutuel Horse Racing Interests

None Reported

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<u>Campaign Finance Home Page</u>	